



## 2003 National Survey Summary Part Two

### Salaries

This is the second report from the data collected during NAVTA's fourth national demographic survey. The detailed report on salaries and benefits can be found in the Summer issue of *The NAVTA Journal*, pages 20-22.

Just slightly over half of respondents continue to be employed in private practice. The data showed no significant shift to other employment types. The makeup of the veterinary practice where these technicians were employed continues to change. Many practice management experts feel that for every veterinarian on staff, there should be two veterinary technicians. This data supports that the veterinary technician profession continues to be under represented.

Number Employed	2003	1999	1995
veterinarian	4.7	4	3
veterinary technician	4	3.4	3
assistant	5.2	4.5	3

As reported in the Spring 2004 issue, salaries have gone up in the last four years and NAVTA members continue to make more than their nonmember counterparts. A significantly higher percentage of NAVTA members were credentialed and/or graduates of AVMA accredited programs compared to the nonmember. Could this be the reason for the higher salaries?

	NAVTA member	non NAVTA member
Graduate of AVMA accredited program	86.4%	69%
Credentialed	91.7%	80.7%

### Regional

Veterinary technicians routinely want to know how their salary compares to others in their state. With the vast number of respondents, we chose to look at salary by region, versus individual state by state data. The following table will give an average in the four regions.

	Northeast	South	Midwest	West
2003	\$31,520	\$29,370	\$29,060	\$29,010

## Career Type

Companion animal practice where 52.5% of respondents were employed continues to lag behind the other career options for salaries. In every category, NAVTA members earned more than their nonmember counterparts. (a comparison of current salaries to past years is available in the Summer issue of *The NAVTA Journal*.)

Employment type		NAVTA member	Non NAVTA member			NAVTA member	Non NAVTA member
Average for all		<b>\$30,500</b>	<b>\$26,560</b>	Industry/sales	1.3%	<b>\$40,100</b>	<b>\$35,500</b>
Food animal practice	.3%	<b>0</b>	<b>0</b>	Vet. tech. education	5.4%	<b>\$35,100</b>	<b>0</b>
Companion animal practice	52.5%	<b>\$28,700</b>	<b>\$25,500</b>	University/College	4.7%	<b>\$33,700</b>	<b>\$30,500</b>
Equine practice	1.0%	<b>\$30,100</b>	<b>0</b>	Federal/State government	1.1%	<b>\$35,300</b>	<b>\$25,500</b>
Mixed animal practice	11.5%	<b>\$25,800</b>	<b>\$21,500</b>	County/City/Municipal govt.	.8%	<b>\$34,000</b>	<b>\$0</b>
Emergency practice	7.5%	<b>\$32,300</b>	<b>\$25,500</b>	Not for profit	2.5%	<b>\$31,000</b>	
Specialty practice	7.5%	<b>\$32,300</b>	<b>\$30,500</b>	Diagnostic/Research	3.6%	<b>\$37,600</b>	<b>\$33,000</b>
				Other	.3%		

## Part Time Employment

In recent years, there is a higher number of veterinary technicians seeking part time employment. This survey added a section on compensation for those employed part time. Once again, NAVTA members earned more than their nonmember counterparts.

	NAVTA members	Non NAVTA members
less than \$10 per hour	6.4%	15.9%
\$10 - \$12.99 per hour	22.4%	34.5%
\$13 - \$15.99 per hour	31.5%	30.1%
\$16 + per hour	20.7%	15.0%